

[Letterhead of customer]

[Date]

Re: Adverse Effects on Orders of Section 232 Duties on Imports

To: **Members of Congress, White House**

Dear Sirs _____:

We wish to express our deep concern with the pending Section 232 decision to impose a 25% tariff on all steel imports. We understand the need for a remedy to curtail overcapacity and promote US steel production, but the current approach could well damage our company if exclusions are not granted for material we purchase that is imported from [Austria, Sweden, Brazil, Germany].

Our company produces _____ [insert]. We sell high quality _____ both in the US and for export to other countries [if true]. We must use only certain types of high quality special steel to manufacture our products. [PLEASE EXPLAIN why special steel is required and what it does]. We must have access to these special steels to maintain our product quality and competitiveness.

Our trusted and preferred supplier of special steels which meet our requirements is Bohler USA, a member of the voestalpine Group. They manufacture to our precise requirement [add details]. [We have tried sourcing from U.S. mills and they [do not manufacture the product, or cannot supply anywhere near the volumes required –please elaborate on efforts to use US steel products if you can – were orders refused, bad quality, excessive lead times, etc.].

It is a fact that we cannot reliably purchase the type of steel we need to stay in business from U.S. steel producers. We choose to source our steel from Bohler USA, and a significant increase in price will harm our business by making us less competitive and reducing customer orders. This could negatively impact our profitability, and risk jobs.

Sincerely,

Copy to Bohler USA